



Earn Your GPPA Designation

(Graduate Personal Property Appraiser)



at the 2008 PAA Convention in Harrisburg, PA

NEWS FLASH: The PAA and NAA have announced that the *GPPA (Graduate Personal Property Appraiser)* course is coming to Pennsylvania in January and this complete 4-day course will be offered to PAA Members in conjunction with the 2008 PAA Convention.

GPPA 4-Day Course: Saturday, Jan. 5th, 2008 - Tuesday, Jan. 8th, 2008

PAA Convention: Wednesday, Jan. 9th, 2008 - Saturday, Jan. 12th, 2008

GPPA 101 and 102 will both be offered in Harrisburg: You can enhance your appraisal skills with the *Graduate Personal Property Appraiser* program. Those that have successfully completed the *GPPA* program have learned the responsibilities of the appraiser and have a good knowledge of the *Uniform Standards of Professional Appraisal Practice (USPAP)* guidelines. *GPPA* designated auctioneers and appraisers know not only how to conduct a complete and appropriate appraisal, but also know the various factors that affect the value of appraised items.

GPPA 101 Course Description: The *GPPA 101* course examines the responsibilities of the appraiser, reviews the *Uniform Standards of Professional Appraisal Practice (USPAP)* Guide, and reveals the factors affecting the value of appraised items. Experts and classmates will discuss industry trends, the function of the appraiser, identification, valuation and methodology of appraisal, as well as the responsibility the appraiser has to the client. You will be able to customize a standardized appraisal format, market your appraisal services, enhance your research skills and improve your appraisals.

GPPA 201 Course Description: In this two-day course, you will learn about personal property, antiques, machinery, equipment, farm, and construction equipment. The instructors will provide examples as well as materials to help you start your appraisal business. You will also learn about the *GPPA* appraisal tools and the *NAA/GE Asset Manager* program. This course provides basic information about appraisal work in teaching you how to search for comps, what to look for as far as condition, identifying marks and other conditions.

Expert Witness Course: This 4-day *GPPA* will also include the *NAA's Expert Witness Course* for those seeking to add this to their personal resume as well.

Why attend the GPPA Course in Pennsylvania?

- 1) You can earn your *GPPA* Designation early in 2008.
- 2) You can avoid the expense of having to fly to one of the *NAA's* designated sites to attend this 4-day course.
- 3) The *PAA* has arranged the same low hotel rate as we have at the *PAA* Convention.
- 4) The cost for this 4-day course is still only \$850.

For further details on the *GPPA* Program go to <http://www.auctioneers.org/> and visit the *Education & Designations* section.

Or you can call Michael Ivankovich (*PAA Education Committee*) at (215)-345-6094.