



2024 PAA Annual Conference Schedule at a Glance

Trade Show: Wed - 8:00am - 4:30pm; Thurs - 7:00am - 2:30pm; Fri - 8:00am - 4:00pm

TUESDAY, JANUARY 9, 2024

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| 5:30pm | | Nominating Committee Meeting |
| 6:30pm | 7:00 | Conference Registration |
| 7:00pm | 8:00 | Hall of Fame Q & A and Stories |

WEDNESDAY, JANUARY 10, 2024

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| 8:00am | 9:00 | Registration and Continental Breakfast |
| 8:45am | 9:00 | 1st Time Attendee Meeting |
| 9:00am* | 11:00 | Session 1: Bid Calling Workshop (Matt Hostetter, J. Meryl Stoltzfus, Brian Burke II) |
| 9:00am* | 10:00 | Session 2: Understanding the Auction Law: Practical Interpretation (Patrick Morgan) |
| 10:00am | 10:30 | Chit Chat and Hallway Talk Time |
| 10:30am | 11:30 | Session 3: Professional Networking Meet & Greet |
| 11:45am | 1:00 | Pizza Buffet Lunch, "Lunch & Learn" with Auction Look |
| 1:00pm | 2:00 | Session 4: Real Estate topic (Lance Walker) |
| 2:00pm | 2:15 | Refreshment Break/Chit Chat and Hallway Talk Time |
| 2:00pm | | Audit Meeting |
| 2:15pm | 3:15 | Session 5: Tech Talk (Tim Shelton & John Berner) |
| 4:00pm & 4:45 | | Bus leaves for Auctioneer Competition at Farm Show |
| 5:30pm | | PA State Championship Auctioneer Competitions |
| 8:30pm | | Hospitality Reception back at the hotel |
| 8:00pm | 12:00 | DJ and Karaoke |
| 8:45pm & 9:15 | | Bus returns to hotel from Farm Show |
| 11:30pm | | PCN airs coverage of the PA Auctioneer Competitions |

THURSDAY, JANUARY 11, 2024

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| 7:00am | 8:00 | Registration and Breakfast Buffet |
| 8:00am | 9:00 | Session 1: The Changing Marketplace and Evolving Buyer Expectations (Paul Gibson) |
| 9:00am | 9:30 | Chit Chat and Hallway Talk Time |
| 9:15am | | PAA Hall of Fame Meeting |
| 9:30am* | 10:30 | Session 2: Demystifying Stock Market Risks (Tom Cichocki) |
| 9:30am* | 10:30 | Session 3: Selling Livestock at Auction (Adam Fraley) |
| 10:40am | 11:40 | Session 4: Fire Fighting Antiques (Brian Enterline) |
| 11:50am | | Luncheon |
| Apx. 12:20pm | | Advertising and Marketing Awards Presentation |
| Apx. 12:40pm | | PAA Challenge |
| Apx. 12:50pm | | Session 5: Presidential Memorabilia and Collectibles (Larry Cook) |
| 1:50pm | 2:20 | Chit Chat and Hallway Talk Time |
| 1:50pm* | 2:20 | PAC Committee Meeting |
| 1:50pm* | 2:20 | Budget and Finance Committee Meeting |
| 2:30pm* | 4:30 | PAA Annual Meeting |
| 2:30pm* | 4:30 | PAA Auxiliary Meeting and Auction |
| 5:00pm | 6:00 | Fun Auction Dinner (doors open at 4:45pm) |
| 6:00pm | 9:30 | Annual Fun Auction |
| 9:30pm | | Ice Cream Sundae Bar |
| 8:00pm | 12:00 | DJ and Karaoke |

FRIDAY, JANUARY 12, 2024

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| 8:00am | 9:00 | Registration and Continental Breakfast |
| 9:00am* | 10:00 | Session 1: Antique Farm Equipment (Dave and Noah Conley) |
| 9:00am* | 10:00 | Session 2: Using Multiple Platforms for Online Auctions (Heino Koberg, Barb Smith) |
| 10:00am | 10:30 | Refreshment Break/Chit Chat and Hallway Talk Time |
| 10:45am* | 11:45 | Session 3: Indian Artifacts (Adam Amspacher) |
| 10:45am* | 11:45 | Session 4: DOT, Hauling, etc. (State Police) |
| 11:45am | 12:30 | Chit Chat and Hallway Talk Time |
| 12:30pm | 1:15 | Luncheon |
| 1:15pm | 2:15 | Session 5: One Generation to Another (Charles & Scott Wehrly) |
| 2:15pm | 2:45 | Chit Chat and Hallway Talk Time |
| 2:45pm | 3:45 | Session 6: Legal & Legislative topic (David Feidt, Jessica Kemmerer, Ryan Gonder, Esq.) |
| 6:00pm | | Annual President's Banquet (doors open at 5:30) |
| 8:00pm | 12:00 | DJ and Karaoke |